



BEWELLCONNECT® ANNOUNCES GLOBAL BUSINESS PARTNERSHIP WITH HUAWEI ENTERPRISE

PARIS, May 25, 2016 – VISIOMED GROUP (FR0011067669 – ALVMG), a company specializing in new generation medical electronics and Huawei, a global leader in information technology solutions, today announced the signing of a worldwide technological and commercial partnership to develop a truly integrated, connected and secure offering to serve the needs of both patients and health professionals. Through this partnership, both aim to quickly become major key players in the global deployment of connected telemedicine and telehealth solutions.

The partnership agreement was signed in Paris on May 24th, 2016 by Eric Sebban, Founder and CEO of Visiomed Group, and Mr Karl SONG, Director General of Huawei France.



New generation medical technology

Integration of connected medical devices and services with Huawei solutions

Huawei creates information networks that allow medical teams to collaborate and securely share health care data in order to increase the efficiency of its processing and use. Huawei develops advanced telemedicine solutions using HD video, such as teleconsultation, remote survey demonstrations and on-demand medical videos. In this way, Huawei assists health professionals in their digital transformation by offering specific solutions for their sector.

Huawei partners with Visiomed Group in order to integrate in its offers the BewellConnect medical-grade devices and associated services . Key solutions adapted to each single need include:

- **For healthcare providers** , Huawei medical carts will be equipped with BewellConnect connected medical devices . The medical cart, essentially sold in hospitals, will be able to embark in a tablet the BewellCheckup service.
- **For remote medical platforms**, Huawei will add the range of BewellConnect medical devices to its videoconferencing solutions for telemedicine.
- **At home** MyHealthBox®, an innovative solution for mobile remote monitoring provided by BewellConnect, will be jointly offered by the two companies on the connected healthcare market.

All these new offers will be progressively sold on the market starting end 2016.

“A strategic partnership with one of the leaders in medical IT technology allows us to respond to new, connected health markets with innovative and comprehensive solutions that will meet the growing needs of those within the health care system,” said Karl Song, CEO of Huawei France. “Together, we have a comprehensive connected, integrated and secure health offering.”

Powerful distribution channel throughout the professional world

Today’s announcement opens for Visiomed Group a new and powerful distribution channel in the medical world. The stated goal of both partners is to help quickly democratize secure remote tracking solutions for patients. The worldwide potential is enormous and is expected to involve several million consumers in the next three to five years. According to Gartner, the market for connected objects will rise to \$1.9 billion by 2020, largely dominated by connected health devices.

The full line-up of BewellConnect flagship products will feature solutions from Huawei, including:

- **MyCoach®**: A fitness tracker that analyzes physical activity and sleep to help achieve goals and long-term behavioral changes.
- **MyECG®**: Winner of the CES 2016 Innovation Award for Biotech, the electrocardiogram records heart rate and events in real-time to help identify anomalies and symptoms such as chest pain, shortness of breath and palpitations.
- **MyGluco®**: The easy-to-use glucometer provides fast reading, insights and advice for routine measurement of blood sugar.
- **MyOxy®**: The smart finger pulse oximeter helps users track the evolution of their blood oxygen saturation daily, weekly and monthly.
- **MyScale®** : The connected scale series, including MyScale Analyser and MyScale XL 200kg, helps users meet weight goals by analyzing calories.
- **MyTensio®**: Connected blood pressure monitors that provide accurate readings with MAM technology.
- **MyThermo®**: The no-contact thermometer that instantly measures temperature using the patented ThermoFlash^{®1} technology.

¹ The contactless thermometer ThermoFlash[®] is also authorized for sale in the United States of America.



Huawei will also offer the BewellCheck-up® connected health services platform, My Virtual Doctor, the first support service for medical decisions, and MyDoc®, the teleconsultation platform operated by doctors.

VISIOMED GROUP will develop and market [a special version of MyHealthBox® with a tablet or smartphone that will incorporate Huawei's video conferencing and communications system. This feature will complement the original offering that's equipped with a data transmission module without a smartphone.

In addition, Huawei will become VISIOMED GROUP's reference technology partner for the provision of video conferencing, smartphone and tablet solutions. Its equipment will be integrated into the present and future telemedicine solutions built around the BewellConnect® products and services.

"This alliance is the result of extensive work between our two companies to define the contours of an ambitious partnership," said Eric Sebban, founder and CEO of VISIOMED GROUP. "At a time when moves towards consolidation are accelerating in the world of connected devices, we wanted to become closer to a group with worldwide influence, all while retaining our independence and our capacity for innovation."

About VISIOMED GROUP

Founded in 2007 by Eric Sebban, VISIOMED GROUP is a company specializing in new generation medical electronics. The laboratory develops and markets innovative health products in the promising fields of medical and well-being self-diagnosis. VISIOMED is, among other things, the inventor of ThermoFlash®, the first infrared contact-less medical thermometer.

VISIOMED's products combine innovation, technology and design to provide non-drug prevention and treatment solutions that focus on simplicity and the comfort and well-being of users.

In 2014, VISIOMED GROUP announced the launch of its "BewellConnect®" range of connected health products, becoming the 1st medical electronics laboratory to enter the high-potential market of the Internet of Things (IoT). Based in Paris, VISIOMED GROUP relies on a team of 105 employees, including sales teams specialized in sales to pharmacies (OTC), health professionals (hospitals, clinics, retirement homes) and, since 2010, to retail. In 2015, the Group achieved a turnover of €11 million. VISIOMED GROUP has been named as an "Innovative Business" by Bpifrance.

VISIOMED GROUP ranked 2nd nationally in the 2014 Deloitte In Extenso Technology Fast 50 competition, and 2nd in Europe for the Health/Biotech/Pharma sector in the Deloitte Technology Fast 500. In 2016, VISIOMED GROUP won the ScaleUp Awards organized by KPMG and CroissancePlus and ranked as the top company in the Health sector in the FW500 (FrenchWeb) rankings.

More informations on www.visiomed-lab.com.

CONTACTS

VISIOMED GROUP

Eric Sebban

bourse@visiomed-lab.com

CEO

+33 1 40 67 06 50



ACTUS finance & communication

Jérôme Fabreguettes-Leib

visiomed@actus.fr

Investor relations

+33 1 53 67 36 78

Alexandra Prisa

aprisa@actus.fr

Financial Press Relations

+33 1 53 67 36 90



TRENT & COMPANY INC.

Pamela Wadler

pam@trentandcompany.com

Press Relations

+1 212 966-0024



L'électronique médicale nouvelle génération

About Huawei

Huawei is a global solution provider in the field of information and communication technology (ICT), which works with 45 of the 50 largest operators in the world market. Thanks to its investment with its clients in terms of innovation and strong partnerships, Huawei offers effective solutions from start to finish in telecom networks, devices and cloud computing. By providing competitive solutions and services, Huawei reaffirms its commitment to maximum value creation for telecom operators, enterprises and consumers. Its products and solutions are deployed in over 170 countries, and serving more than one third of the world population. In France, Huawei is based in Boulogne Billancourt and employs over 700 people, including 130 researchers in R&D centers: Design, Mathematics & Algorithms, Microprocessors and Connected Objects.

For more information: www.huawei.com You can also follow Huawei on Twitter: <https://twitter.com/huaweiFr> and on YouTube : <http://www.youtube.com/user/HuaweiPress>

Media Contacts

Huawei Technologies France

Mélodie Testelin – melodie.testelin@huawei.com

+33 6 21 10 74 06

RPCA for Huawei - huaweicorp.france@rpca.fr

+33 1 41 05 44 63 / 44 04

